

Grant Writing Essentials

April 9 - 10, 2019

9am - 4pm daily

\$215 person

Center for Regional Excellence, Route 219 Salamanca, NY
presented by NonProfit Works and Southern Tier West

Don't miss this most popular grant writing workshop that will provide you with the skills and knowledge that you can immediately apply to your own grant and fund development strategies!

Topics for beginning and intermediate grant seekers include:

- **Grant making process and grantsmanship best practices**
- **Researching and identifying grant opportunities**
- **Developing relationships with grantmakers**
- **Planning strategies for programs and budgets**
- **Develop grant support documentation and materials**
- **Grant tracking and award management**
- **Trends in grant making, including New York State**

Grant Writing Essentials is ideal for non-profit organizations and local gov't officials!

- Gain a solid understanding of the elements required for successful grant research, writing and award management
- Participants will have access to free templates and other resource materials to help develop their own proposals

Value pricing for 2-full days of training \$215 per person
includes morning snacks, lunches, all training materials, customizable templates
STW CAP members save \$25 per person

For more info contact

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To register and for full course description:

SouthernTierWest.org

Or scan registration QR code:



Instructor **Paul Mastrodonato** has over 24 years of successful fund development experience from public and private funders. His presentation style is known for being informative, interactive, & fun