

2021

October 18th: Session 1

October 20th: Session 2

October 22nd: Session 3

October 25th: Session 4

October 27th: Session 5

2:00 PM—3:30 PM

VIA ZOOM

DON'T MISS this most popular grant writing workshop that will provide you with the skills and knowledge that you can immediately apply to your own grant and fund development strategies!

COST: \$75 per person
(includes training materials and customizable online templates)

For more information contact
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To register and full-course description
visit www.southerntierwest.org

GRANT WRITING ESSENTIALS VIRTUAL TRAINING

Hosted by Southern Tier West ~ Presented by Nonprofit Works ~ Instructor Paul Mastrodonato



SESSION 1 **HOW GRANTS WORK** **(OCT. 18)**

The big picture, grantmaker expectations, general planning, getting your team ready.



SESSION 2 **PRE-GRANT PLANNING AND BUDGETING** **(OCT. 20)**

Planning the programs and projects your organization seeks to fund, and developing realistic budgets to determine your funding needs, as well as amounts and uses of your grant request.



SESSION 3 **RESEARCHING AND DEVELOPING** **RELATIONSHIPS WITH GRANTMAKERS** **(OCT. 22)**

The basics of identifying grantmakers and assessing how their interests and goals mesh with those of your organization and its programs.



SESSION 4 **INFORMATION AND MATERIALS COMMONLY** **REQUIRED FOR GRANT PROPOSALS** **(OCT. 25)**

Time-saving approaches to gathering and preparing commonly-requested information that you can use for every proposal to a potential funder.

SESSION 5 **YOUR QUESTIONS ANSWERED** **(OCT. 27)**

The final session is a full 90-minute Q&A encompassing all of the topics covered in the four previous sessions, and their practical application to participants' real-world grantseeking efforts.



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